

Preferential Offering – BLUE FORM 優先發售 – 藍表
If you are a Qualifying China Vanke H Shareholder, please use this Application Form
如閣下為合資格萬科企業H股股東，請使用本申請表格申請

NOTE: Unless otherwise defined herein, terms used in this Application Form bear the same meanings as defined in the prospectus of Onewo Inc. (the “Company”) dated September 19, 2022 (the “Prospectus”).

附註：除本申請表格另有界定外，本申請表格所用詞彙與萬物雲空間科技服務股份有限公司（「本公司」）於2022年9月19日刊發的招股章程（「招股章程」）所界定者具有相同涵義。

Please
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payment
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請將股款
緊釘在此

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited (“**Stock Exchange**”) and Hong Kong Securities Clearing Company Limited (“**HKSCC**”) take no responsibility for the contents of this Application Form, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of this Application Form.

香港交易及結算所有限公司、香港聯合交易所有限公司（「聯交所」）及香港中央結算有限公司（「香港結算」）對本申請表格的內容概不負責，對其準確性或完整性亦不發表任何聲明，並明確表示概不對因本申請表格全部或任何部分內容而產生或因依賴該等內容而引致的任何損失承擔任何責任。

A copy of this Application Form, together with a copy of each of the **GREEN** Application Form, the Prospectus and the other documents specified in the section headed “Documents Delivered to the Registrar of Companies and Available on Display – Documents Delivered to the Registrar of Companies” in Appendix VII to the Prospectus, have been registered by the Registrar of Companies in Hong Kong as required by section 342(C) of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong). Hong Kong Exchanges and Clearing Limited, Stock Exchange, HKSCC, the Securities and Futures Commission of Hong Kong and the Registrar of Companies in Hong Kong take no responsibility for the contents of any of these documents.

本申請表格連同綠色申請表格、招股章程及招股章程附錄七「送呈公司註冊處處長及展示文件—送呈公司註冊處處長的文件」一節所指其他文件，已遵照香港法例第32章《公司（清盤及雜項條文）條例》第342(C)條的規定送呈香港公司註冊處處長登記。香港交易及結算所有限公司、聯交所、香港結算、香港證券及期貨事務監察委員會及香港公司註冊處處長對任何此等文件的內容概不負責。

Nothing in this Application Form or the Prospectus constitutes an offer to sell or the solicitation of an offer to subscribe or buy nor shall there be any subscription or sale of Shares in any jurisdiction in which such offer, solicitation or sales would be unlawful. This Application Form and the Prospectus are not for publication, release or distribution, directly or indirectly, in or into the United States, nor is this application an offer of Shares for sale or subscription in the United States. The Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the “**U.S. Securities Act**”) and may not be offered or sold in the United States except pursuant to registration or exemption from the registration requirements of the U.S. Securities Act. No public offering of the Offer Shares will be made in the United States.

本申請表格或招股章程的內容概不構成出售要約或認購或購買要約的招攬，亦不得於進行該等要約、招攬或出售屬違法的任何司法管轄區認購或出售任何股份。本申請表格及招股章程不得在或向美國境內直接或間接刊發、發佈或派發，而此項申請亦不是在美國出售或認購股份的要約。股份未曾亦不會根據1933年美國《證券法》（經修訂）（「美國《證券法》」）登記，且不得在美國境內發售或出售，惟根據美國《證券法》登記或獲豁免登記規定除外。發售股份不會在美國公開發售。

This Application Form and the Prospectus may not be forwarded or distributed or reproduced (in whole or in part) in any manner whatsoever in any jurisdiction where such forwarding, distribution or reproduction is not permitted under the law of that jurisdiction.

在任何根據有關司法管轄區法律不得發送、派發或複製本申請表格及招股章程的司法管轄區內，本申請表格及招股章程概不得以任何方式發送或派發或複製（全部或部分）。

Onewo Inc.

萬物雲空間科技服務股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)

（於中華人民共和國註冊成立的股份有限公司）

Stock Code : 2602

股份代號 : 2602

**Maximum Offer Price : HK\$52.7 per H Share plus brokerage of 1.0%,
SFC transaction levy of 0.0027%, FRC transaction
levy of 0.00015% and Stock Exchange trading fee
of 0.005% (payable in full on application in Hong
Kong dollars and subject to refund)**

**最高發售價：每股H股52.7港元，另加1.0%經紀佣金、0.0027%
證監會交易徵費、0.00015%財匯局交易徵費及
0.005%聯交所交易費（須於申請時以港元繳足，多
繳股款可予退還）**

Application Form for Reserved Shares

預留股份申請表格

Applicant's declaration

I/We agree to the terms and conditions and application procedures in this Application Form and the Prospectus.

Please refer to the “D. Effect of completing and submitting this Application Form” section of this Application Form.

申請人聲明

本人／我們同意本申請表格及招股章程的條款及條件以及申請程序。請參閱本申請表格「D.填交本申請表格的效用」一節。

Warning: Only one application may be made for the benefit of any person of Reserved Shares on a **BLUE** Application Form. The following are liable to be rejected: multiple or suspected multiple applications for Reserved Shares and applications where cheques or banker's cashier orders are dishonoured upon the first presentation.

警告：任何人士僅可為本身利益就預留股份以藍色申請表格作出一次申請。下列情況將不獲受理：就預留股份作出的重複或疑屬重複申請以及支票或銀行本票在首次過戶時未能兌現的申請。

Preferential Offering – BLUE FORM 優先發售 – 藍表
If you are a Qualifying China Vanke H Shareholder, please use this Application Form
如閣下為合資格萬科企業H股股東，請使用本申請表格申請

Name(s) and address of the Qualifying China Vanke H Shareholder
合資格萬科企業H股股東姓名及地址

Application Form number 申請表格編號

Identifier 識別號

Completed and signed Application Form, together with a cheque or a banker's cashier order, should be lodged at **TRICOR INVESTOR SERVICES LIMITED** at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong by 12:00 noon on Thursday, September 22, 2022 (or such other time or date as maybe subsequently announced) 填妥及簽署的申請表格，連同支票或銀行本票，須於2022年9月22日(星期四)中午十二時正(或其後可能宣佈的其他日期或時間)前，交回卓佳證券登記有限公司(地址為香港夏愨道16號遠東金融中心17樓)

You may apply for Reserved Shares on a BLUE Application Form.
YOU CAN APPLY FOR RESERVED SHARES BY CHOOSING ONE OF THE FOUR OPTIONS BELOW:

Option 1 – Apply for a number of Reserved Shares that is equal to your Assured Entitlement

A valid application made on this Application Form for a number of Reserved Shares that is equal to a Qualifying China Vanke H Shareholder's Assured Entitlement under the Preferential Offering will be accepted in full, subject to the terms and conditions set out in this Application Form and the Prospectus and assuming that the conditions of the Preferential Offering are satisfied.

You need to complete and sign this Application Form and submit one cheque (or banker's cashier order) for the exact amount of remittance printed in Box B on the right.

閣下可使用藍色申請表格申請預留股份。

閣下可選擇使用以下四個選項中其中一個申請預留股份：

選項1 – 申請數目相等於 閣下保證配額的預留股份

在本申請表格及招股章程所載條款及條件規限下，並假設優先發售的條件獲達成，以本申請表格認購相等於合資格萬科企業H股股東優先發售項下保證配額數目的預留股份的有效申請將獲全數接納。

閣下須填妥及簽署本申請表格並提交一張支票(或銀行本票)支付於右方乙欄列明的準確付款金額。

Box A 甲欄	Number of China Vanke H Shares registered in your name as at 4:30 p.m. on Tuesday, September 6, 2022 (the "Record Date"): 於2022年9月6日(星期二)(「記錄日期」)下午四時三十分以 閣下名義登記的萬科企業H股股份數目：	
Box B 乙欄	Number of Reserved Shares in your Assured Entitlement: 閣下所獲保證配額的預留股份數目：	Amount payable if your Assured Entitlement is taken up in full: 閣下的保證配額獲全數接納的應付款項：
		HK\$ 港元

Option 2 – Apply for a number of Reserved Shares up to your Assured Entitlement and Excess Reserved Shares

If a valid application is made on this Application Form for both Assured Entitlement and Excess Reserved Shares, the Assured Entitlement portion under such application will be satisfied in full, but the excess portion under such application will only be satisfied to the extent that there are sufficient Available Reserved Shares. Such application will be subject to the terms and conditions set out in this Application Form and the Prospectus and assuming that the conditions of the Preferential Offering are satisfied.

If the Assured Entitlement portion you intend to apply for is less than your Assured Entitlement, you are recommended to apply for a number which is one of the numbers set out in the payment table in this Application Form, otherwise you must calculate the correct amount of remittance payable on application for the number of Reserved Shares applied for by using the special formula set out in this Application Form.

The number of Excess Reserved Shares that you intend to apply for is recommended to be one of the numbers set out in the payment table in this Application Form. If the number of Excess Reserved Shares applied for is not one of the numbers set out in the payment table in this Application Form, the excess application will be rejected if the amount on the cheque/banker's cashier order does not match with and is less than the amount payable calculated by using the special formula set out in this Application Form. Your application for your Assured Entitlement (if any) will be accepted in full but your application for excess Reserved Shares will be rejected if the amount on the cheque/banker's cashier order does not match and is more than the amount payable in relation to your Assured Entitlement applied for but is less than the total amount payable in relation to both your Assured Entitlement applied for and the excess Reserved Shares applied for in this Application Form.

You should (i) write the number of Assured Entitlement applied for and the amount payable (as set out in the payment table in this Application Form or otherwise calculated in accordance with the special formula) in Box C; (ii) write the number of Excess Reserved Shares applied for and the amount payable (as set out in the payment table in this Application Form or otherwise calculated in accordance with the special formula) in Box D; (iii) add the number of Reserved Shares applied for under the Assured Entitlement and the Excess Reserved Shares, together with the corresponding total amount payable (being the sum of the amount you put in Box C and Box D) and write them in Box E; and (iv) submit the total application monies in one cheque (or banker's cashier order).

選項2 – 申請數目不超過 閣下保證配額的預留股份並申請超額預留股份

倘以本申請表格有效申請保證配額及超額預留股份，有關申請項下的保證配額部分將獲全數接納，惟有關申請項下的超額部分將僅在在足夠可供認購預留股份的情況下方獲接納。有關申請將受到本申請表格及招股章程所載條款及條件的規限，並假設優先發售的條件獲達成。

倘閣下擬申請的保證配額部分少於閣下的保證配額，建議閣下申請本申請表格應付款項一覽表所列的其中一個數目，否則閣下須按本申請表格所載的特定公式計算申請有關預留股份數目的正確應付款項。

建議閣下擬申請的超額預留股份數目為本申請表格應付款項一覽表所列的其中一個數目。如申請的超額預留股份數目並非本申請表格應付款項一覽表所列的其中一個數目，而支票/銀行本票上的金額與按本申請表格所載的特定公式計算的應付款項不符且低於該應付款項，則超額申請將不獲受理。倘支票/銀行本票上的金額與本申請表格所申請的保證配額的應付款項不符且高於該應付款項但低於就所申請保證配額及所申請超額預留股份應付款項總額，閣下就保證配額(如有)的申請會全數獲接納，但閣下的超額預留股份申請會遭拒絕受理。

閣下須(i)將申請保證配額的數目及應付款項(按本申請表格應付款項一覽表所載或根據特定公式計算)填於丙欄；(ii)將申請超額預留股份的數目及應付款項(按本申請表格應付款項一覽表所載或根據特定公式計算)填於丁欄；(iii)自行相加保證配額的預留股份數目及超額預留股份數目，連同相應的應付款項總額(閣下於丙欄和丁欄所填的金額之總和)填於戊欄；及(iv)提交一張支票(或銀行本票)支付申請股款總額。

Box C 丙欄	Number of Assured Entitlement applied for (not to exceed the number in Box B): 申請保證配額的數目(不得超過乙欄的數目)：	Amount payable for Assured Entitlement: 保證配額的應付款項：
		HK\$ 港元
Box D 丁欄	Number of Reserved Shares in excess of your Assured Entitlement applied for ("Excess Reserved Shares"): 申請超過 閣下保證配額的預留股份數目(「超額預留股份」)：	Amount payable for Excess Reserved Shares: 超額預留股份的應付款項：
		HK\$ 港元
Box E 戊欄	Total number of Reserved Shares applied for (Box C + Box D) (not to exceed 11,671,400 Reserved Shares (other than HKSCC Nominees Limited)): 申請預留股份的總數(丙欄+丁欄)(不得超過11,671,400股預留股份(香港中央結算(代理人)有限公司除外))：	Amount payable for total number of Reserved Shares (amount payable in Box C + amount payable in Box D): 預留股份總數的應付款項(丙欄應付款項+丁欄應付款項)：
		HK\$ 港元

YOU CAN APPLY FOR RESERVED SHARES BY CHOOSING ONE OF THE FOUR OPTIONS

閣下可選擇使用四個選項中其中一個申請預留股份

- * Cheque or banker's cashier order should be crossed "Account Payee Only" and made payable to "BANK OF CHINA (HONG KONG) NOMINEES LIMITED – ONEWO PREFERENTIAL OFFER"
- * 支票或銀行本票須以「只准入抬頭人賬戶」方式劃線開出，並須註明抬頭人為「中國銀行(香港)代理有限公司 – 萬物雲優先發售」

Cheque/Banker's cashier order number*

支票/銀行本票號碼*

Name of bank on which cheque/ banker's cashier order is drawn*

兌現支票/銀行本票的銀行名稱*

Contact telephone no.

聯絡電話號碼

Signed by (all) applicant(s) (all joint applicants must sign):

由(所有)申請人簽署(所有聯名申請人必須簽署)：

You (or, if you are joint applicants, the first-named applicant) must provide your Hong Kong identity card number/passport number/Hong Kong business registration number/certificate of incorporation number (Please delete as appropriate)

閣下(或倘閣下為聯名申請人，則排名首位申請人)須提供香港身份證號碼/護照號碼/香港商業登記號碼/公司註冊證書號碼(請刪除不適用者)

Date: 日期: / /

D 日 M 月 Y 年

Please REMEMBER to complete and sign on the form before you submit this Application Form.

遞交本申請表格前，請謹記填妥及簽署表格。

Preferential Offering – BLUE FORM 優先發售 – 藍表
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如閣下為合資格萬科企業H股股東，請使用本申請表格申請

Option 3 – Apply for a number of Reserved Shares that is less than your Assured Entitlement

A valid application made on this Application Form for a number of Reserved Shares that is less than a Qualifying China Vanke H Shareholder's Assured Entitlement under the Preferential Offering will be accepted in full, subject to the terms and conditions set out in this Application Form and the Prospectus and assuming that the conditions of the Preferential Offering are satisfied.

If your application is made for a number of Reserved Shares that is less than your Assured Entitlement as a Qualifying China Vanke H Shareholder, you are recommended to apply for a number which is one of the numbers set out in the payment table in this Application Form, otherwise you must calculate the correct amount of remittance payable on application for the number of Reserved Shares applied for by using the special formula set out in this Application Form.

If the number of Reserved Shares applied for is not one of the numbers set out in the payment table in this Application Form, the application will be rejected if the amount on the cheque/banker's cashier order does not match with and is less than the amount payable calculated by using the special formula set out in this Application Form.

You should (i) write the number of Reserved Shares applied for and the amount payable (as set out in the payment table in this Application Form or otherwise calculated in accordance with the special formula) in Box C and Box E and (ii) submit one cheque (or banker's cashier order) for the same amount that you have written in Box E on this Application Form.

選項3 – 申請數目少於閣下保證配額的預留股份
 在本申請表格及招股章程所載條款及條件的規限下，並假設優先發售的條件獲達成，以本申請表格認購少於合資格萬科企業H股股東優先發售項下保證配額數目的預留股份的有效申請將獲全數接納。
 倘閣下申請的預留股份數目少於閣下作為合資格萬科企業H股股東獲得的保證配額，建議閣下申請本申請表格應付款項一覽表中載列的其中一個數目，否則閣下必須按本申請表格所載的特定公式計算申請有關預留股份數目的正確應付款項。

如申請的預留股份數目並非本申請表格應付款項一覽表所列的其中一個數目，而支票／銀行本票上的金額與按本申請表格所載的特定公式計算的應付款項不符且低於該應付款項，則申請將不獲受理。
 閣下須(i)將申請的預留股份數目及應付款項(按本申請表格應付款項一覽表所載或根據特定公式計算)填入丙欄及戊欄；及(ii)提交一張支票(或銀行本票)支付閣下於本申請表格戊欄所填相同款項。

Option 4 – Apply for a number of Excess Reserved Shares only

If a valid application is made on this Application Form for Excess Reserved Shares only, such application will only be satisfied to the extent that there are sufficient Available Reserved Shares. Such application will be subject to the terms and conditions set out in this Application Form and the Prospectus and assuming that the conditions of the Preferential Offering are satisfied.

The number of Excess Reserved Shares that you intend to apply for should be one of the numbers set out in the payment table in this Application Form, otherwise you must calculate the correct amount of remittance payable on application for the number of Excess Reserved Shares applied for by using the special formula set out in this Application Form. Your excess application will be rejected if the amount on the cheque/banker's cashier order does not match with and is less than the amount payable.

You should (i) write the number of excess Reserved Shares applied for and the amount payable (as set out in the payment table in this Application Form or otherwise calculated in accordance with the special formula) in Box D and Box E and (ii) submit one cheque (or banker's cashier order) for the same amount that you have written in Box E on this Application Form.

選項4 – 僅申請超額預留股份
 倘以本申請表格僅申請超額預留股份，有效申請則只有在有足夠可供認購預留股份的情況下方獲接納。有關申請將受到本申請表格及招股章程所載條款及條件的規限，並假設優先發售的條件獲達成。
 閣下擬申請的超額預留股份數目應為本申請表格應付款項一覽表所列的其中一個數目，否則閣下須按本申請表格所載的特定公式計算申請超額預留股份數目的正確應付款項。如支票／銀行本票上的金額與應付款項不符且低於該應付款項，則閣下的超額申請將不獲受理。

閣下須(i)將申請的超額預留股份數目及應付款項(按本申請表格應付款項一覽表所載或根據特定公式計算)填入丁欄及戊欄；及(ii)提交一張支票(或銀行本票)支付閣下於本申請表格戊欄所填相同款項。

Formula for calculating total amount of remittance payable:

A = No. of Reserved Shares applied for x HK\$52.7
 B = A x 0.01 (round to the nearest cent)
 C = A x 0.00005 (round to the nearest cent)
 D = A x 0.000027 (round to the nearest cent)
 E = A x 0.0000015 (round to the nearest cent)
 Total Amount Payable = A+B+C+D+E

計算應付總額的公式：
 A = 申請預留股份的數目 x 52.7港元
 B = A x 0.01 (四捨五入至仙位)
 C = A x 0.00005 (四捨五入至仙位)
 D = A x 0.000027 (四捨五入至仙位)
 E = A x 0.0000015 (四捨五入至仙位)
 應付款項總額 = A+B+C+D+E

If you apply for 100 Reserved Shares:
 A = 100 x HK\$52.7 = HK\$5,270
 B = A x 0.01 (round to the nearest cent) = HK\$52.7
 C = A x 0.00005 (round to the nearest cent) = HK\$0.26
 D = A x 0.000027 (round to the nearest cent) = HK\$0.14
 E = A x 0.0000015 (round to the nearest cent) = HK\$0.01
 Total Amount Payable = HK\$5,323.11

如閣下申請100股預留股份：
 A = 100 x 52.7港元 = 5,270港元
 B = A x 0.01 (四捨五入至仙位) = 52.7港元
 C = A x 0.00005 (四捨五入至仙位) = 0.26港元
 D = A x 0.000027 (四捨五入至仙位) = 0.14港元
 E = A x 0.0000015 (四捨五入至仙位) = 0.01港元
 應付款項總額 = 5,323.11港元

NUMBER OF RESERVED SHARES THAT MAY BE APPLIED FOR AND PAYMENTS
可供申請認購的預留股份數目及應繳款項

No. of Reserved Shares applied for 申請認購的預留股份數目	Amount payable on application 申請時應繳款項	No. of Reserved Shares applied for 申請認購的預留股份數目	Amount payable on application 申請時應繳款項	No. of Reserved Shares applied for 申請認購的預留股份數目	Amount payable on application 申請時應繳款項	No. of Reserved Shares applied for 申請認購的預留股份數目	Amount payable on application 申請時應繳款項
	HK\$ 港元		HK\$ 港元		HK\$ 港元		HK\$ 港元
100	5,323.11	3,500	186,308.98	70,000	3,726,179.58	3,000,000	159,693,410.85
200	10,646.23	4,000	212,924.55	80,000	4,258,490.95	4,000,000	212,924,547.80
300	15,969.34	4,500	239,540.12	90,000	4,790,802.32	5,000,000	266,155,684.75
400	21,292.45	5,000	266,155.69	100,000	5,323,113.70	6,000,000	319,386,821.70
500	26,615.57	6,000	319,386.82	200,000	10,646,227.39	7,000,000	372,617,958.65
600	31,938.68	7,000	372,617.96	300,000	15,969,341.09	8,000,000	425,849,095.60
700	37,261.80	8,000	425,849.09	400,000	21,292,454.78	9,000,000	479,080,232.55
800	42,584.91	9,000	479,080.24	500,000	26,615,568.48	10,000,000	532,311,369.50
900	47,908.02	10,000	532,311.37	600,000	31,938,682.17	11,671,400 ⁽¹⁾	621,281,891.80
1,000	53,231.14	20,000	1,064,622.74	700,000	37,261,795.87		
1,500	79,846.70	30,000	1,596,934.11	800,000	42,584,909.56		
2,000	106,462.28	40,000	2,129,245.48	900,000	47,908,023.26		
2,500	133,077.85	50,000	2,661,556.85	1,000,000	53,231,136.95		
3,000	159,693.42	60,000	3,193,868.21	2,000,000	106,462,273.90		

⁽¹⁾ Maximum number of Reserved Shares you may apply for.
閣下可申請認購的預留股份最高數目。

To the extent that excess applications for the Reserved Shares are:

- less than the Available Reserved Shares, the Available Reserved Shares will first be allocated to satisfy such excess applications for the Reserved Shares in full and thereafter will be allocated, at the discretion of the Joint Representatives, to the International Offering;
- equal to the Available Reserved Shares, the Available Reserved Shares will be allocated to satisfy such excess applications for the Reserved Shares in full; or
- more than the Available Reserved Shares, the Available Reserved Shares will be allocated on an allocation basis, which is consistent with the allocation basis commonly used in the case of over-subscriptions in public offerings in Hong Kong, where a higher allocation percentage will be applied in respect of smaller applications of Excess Reserved Shares.

If there are any H Shares remaining after satisfying the excess applications, such H Shares will be re-allocated, at the discretion of the Joint Representatives, to the International Offering. No preference will be given to any excess application made to top up odd lot holdings to whole lot holdings of H Shares. Nominee companies according to the H Share register of members of China Vanke are regarded as single China Vanke H Shareholder for the purpose of this application.

Save for the above, the Preferential Offering will not be subject to the clawback arrangement between the International Offering and the Hong Kong Public Offering.

倘預留股份的超額申請：

- 少於可供認購預留股份，則可供認購預留股份將首先分配以悉數滿足該等預留股份的超額申請，其後，則由聯席代表酌情分配至國際發售；
 - 相等於可供認購預留股份，則可供認購預留股份將分配以悉數滿足該等預留股份的超額申請；或
 - 多於可供認購預留股份，則可供認購預留股份將按分配基準分配，該基準與香港公開發售出現超額認購情況下普遍使用的分配基準一致，即申請超額預留股份數目較少的申請人可獲較高的分配比例。
- 倘滿足超額申請後仍有剩餘H股，該等H股將由聯席代表酌情重新分配至國際發售。為湊足H股所持碎股至一手完整持有量而作出的任何超額申請並無優先權。就此申請而言，萬科企業H股股東名冊中的代理人公司被視為單一萬科企業H股股東。

除上文所述者外，優先發售將不受國際發售及香港公開發售之間的回補安排影響。

Preferential Offering – BLUE FORM 優先發售 – 藍表
If you are a Qualifying China Vanke H Shareholder, please use this Application Form
如閣下為合資格萬科企業H股股東，請使用本申請表格申請

For Qualifying China Vanke H Shareholders, applications will be accepted until 12:00 noon on Thursday, September 22, 2022 (or such other time or date as may be subsequently announced).

You must read the conditions and instructions attached to this Application Form. To be valid, you must complete all applicable parts of this Application Form. Please write clearly in English and in ink.

合資格萬科企業H股股東的截止接受申請時間為2022年9月22日(星期四)中午十二時正(或其後公佈的其他日期或時間)。
閣下務必細閱本申請表格所載條件及指示。
本申請表格各適用部分須用墨水筆以英文清楚填妥，方為有效。

To: The Company
Joint Sponsors
Joint Representatives
Joint Global Coordinators
Joint Bookrunners
Joint Lead Managers
Hong Kong Underwriters

致： 貴公司
聯席保薦人
聯席代表
聯席全球協調人
聯席賬簿管理人
聯席牽頭經辦人
香港承銷商

I/We (Note):

- being the Qualifying China Vanke H Shareholder(s) named in this Application Form, apply for the number of Reserved Shares specified or deemed to be specified, on the terms and conditions of the Prospectus and this Application Form, and subject to the Articles of Association of the Company;
- enclose payment in full for the Reserved Shares applied for at the Maximum Offer Price of HK\$52.7 per Offer Share, including a 1% brokerage fee, a 0.0027% SFC transaction levy, a 0.005% Stock Exchange trading fee and FRC transaction levy of 0.00015%;
- undertake and agree to accept the Reserved Shares applied for, or any lesser number allotted to me/us on this application;
- warrant that this is the only application made by me/us for Reserved Shares for my/our own benefit;
- understand and confirm that these declarations and representations will be relied upon by the Company and the Joint Representatives in deciding whether or not to make any allotment of Reserved Shares to me/us in response to this application and that I/we may be prosecuted for making a false declaration;
- authorise the Company to place my/our name(s) on the Company's H Share register of members as the holder(s) of any Reserved Shares to be allotted to me/us and such other registers as required, and despatch any H Share certificate(s) and/or any refund cheque(s) (where applicable) to me/us by ordinary post at my/our own risk to the address stated in this Application Form unless I/we have applied for 1,000,000 Reserved Shares or more, I/we am/are eligible to collect any H Share certificate(s) and/or any refund cheque (where applicable) personally, as provided in this Application Form;
- undertake to sign all documents and to do all things necessary to enable me/us to be registered as the holder of the Reserved Shares to be allocated to me/us, and as required by the Articles of Association of the Company;
- request that any refund cheque(s) (if any) be made payable to me/the first-named of us (in the case of joint applicants) in this Application Form;
- have read the terms and conditions and application procedures set out on the pages attached to this Application Form and in the Prospectus and agree to be bound by them, and am aware of the restrictions on the Preferential Offering described in the Prospectus;
- represent, warrant and undertake that the allotment of, or application for, the Reserved Shares would not require, the Company, the Directors, the Joint Sponsors, the Joint Representatives, the Joint Global Coordinators, the Joint Bookrunners, or the Hong Kong Underwriters to comply with any requirements under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
- represent, warrant and undertake that I am not/we are not restricted by any applicable laws of Hong Kong or elsewhere from making this application, paying any application monies for, or being allotted or taking up any Reserved Shares; that I/we understand that the Reserved Shares have not been and will not be registered under the U.S. Securities Act; and that I/we am/are outside the United States (within the meaning of Regulation S) and will acquire the Reserved Shares in an "offshore transaction" (as defined in, and in reliance on, Regulation S); and
- agree that this application, any acceptance of it and the resulting contract, will be governed by and construed in accordance with the laws of Hong Kong.

本人/我們 (附註):

- 乃名列本申請表格的合資格萬科企業H股股東，按照招股章程及本申請表格所載條款及條件，並在貴公司公司章程規限下，申請所指定或視作指定的預留股份數目；
- 隨附以最高發售價每股發售股份52.7港元申請預留股份所需全數款項(包括1%經紀佣金、0.0027%證監會交易徵費、0.005%聯交所交易費及0.00015%財匯局交易徵費)；
- 承諾及同意接納本人/我們根據是項申請所申請認購的預留股份，或獲配發的任何較少數目的預留股份；
- 保證是項申請乃本人/我們就預留股份為本人/我們本身利益作出的唯一申請；
- 明白及確認，貴公司及聯席代表將依據此等聲明及陳述，以決定是否就是項申請向本人/我們配發任何預留股份，而本人/我們如作出虛假聲明，可能會被檢控；
- 授權，貴公司將本人/我們的姓名/名稱列入貴公司H股股東名冊，作為將配發予本人/我們的任何預留股份的持有人，以及列入其他規定的登記冊內，並按本申請表格中所示地址以普通郵遞方式向本人/我們寄發任何H股股票及/或任何退款支票(倘適用)，郵誤風險概由本人/我們自行承擔(除非本人/我們申請1,000,000股或以上預留股份，且本人/我們符合資格按本申請表格規定親自領取任何H股股票及/或任何退款支票(倘適用))；
- 承諾為本人/我們登記為獲分配預留股份的持有人所需並遵照貴公司公司章程規定簽署所有文件及進行所有事宜；
- 要求任何退款支票(如有)以本人/本申請表格內我們的排名首位者(倘屬聯名申請人)為抬頭人；
- 已細閱本申請表格隨附各頁及招股章程所載的條款及條件以及申請程序並同意受其約束，且知悉招股章程所述有關優先發售的限制；
- 聲明、保證及承諾獲配發或申請認購預留股份不會引致貴公司、董事、聯席保薦人、聯席代表、聯席全球協調人、聯席賬簿管理人或香港承銷商須遵守香港以外任何地區的任何法例或法規的任何規定(不論具有法律效力與否)；
- 聲明、保證及承諾本人/我們並非香港或其他地區任何適用法律規定不得作出是項申請、就預留股份支付任何申請股款或獲配發或接納任何預留股份的受限制人士；本人/我們明白預留股份未曾亦不會根據美國《證券法》登記；及本人/我們於美國境外(定義見S規例)將依據S規例在其所界定的「離岸交易」中購買預留股份；及
- 同意本申請、任何對本申請的接納以及因此而訂立的合約將受香港法律規管，並須按其詮釋。

Note:

For the avoidance of doubt, neither Hong Kong Securities Clearing Company Limited nor HKSCC Nominees Limited will give, or be subject to, any of the following representations, warranties or undertakings.

Warning:

- It is important that you read the terms and conditions and application procedures in this Application Form.
- You must sign this Application Form in writing (and not by way of personal chop), otherwise the application is liable to be rejected.
- Only one application may be made for the benefit of any person for Reserved Shares on a BLUE Application Form. The following are liable to be rejected: multiple or suspected multiple applications for Reserved Shares and applications where cheques or banker's cashier orders are dishonoured upon the first presentation.
- You may be prosecuted if you make a false declaration.
- All information stated in this Application Form must be the same as that maintained by Onewo Inc. or any of its wholly-owned subsidiaries.
- You must complete this Application Form in English (except Chinese name) unless otherwise stated, otherwise the application is liable to be rejected.
- Any alteration to any application detail that you provide on this Application Form should be authorised by the signature of the applicant.
- You (or, if you are joint applicants, the first-named applicant) must provide your Hong Kong identity card number/passport number/Hong Kong business registration number/certificate of incorporation number.

警告:

- 閣下務必細閱本申請表格的條款及條件以及申請程序。
- 閣下須以書面方式(不得以個人印章方式)簽署本申請表格，否則申請將不獲受理。
- 任何人士僅可為本身利益就預留股份以藍色申請表格作出一次申請。下列情況將不獲受理：就預留股份作出的重複或疑屬重複申請以及支票或銀行本票在首次過戶時未能兌現的申請。
- 倘閣下作出虛假聲明，則可能會被檢控。
- 本申請表格中聲明的所有資料須與萬物雲空間科技服務股份有限公司或其任何全資附屬公司所保留者相同。
- 除中文姓名/名稱外，閣下須以英文填妥本申請表格(除非另有指明)，否則申請將不獲受理。
- 閣下於本申請表格提供的任何申請資料如有任何更改，須由申請人簽署授權。
- 閣下或(如屬聯名申請人，則排名首位申請人)須提供香港身份證號碼/護照號碼/香港商業登記號碼/公司註冊證書號碼。

Preferential Offering – BLUE FORM
If you are a Qualifying China Vanke H Shareholder, please use this Application Form

Onewo Inc.
萬物雲空間科技服務股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)

GLOBAL OFFERING

Conditions of your Application

Unless otherwise stated, capitalized terms used in these terms and conditions have the same meanings ascribed thereto in the Prospectus.

A. Who can apply

1. You, the applicant(s), and any person(s) for whose benefit you are applying, must be Qualifying China Vanke H Shareholder(s).
2. If you are a firm, the application must be in the names of the individual members, not in the name of the firm.
3. If you are a body corporate, the application must be stamped with the company chop (bearing the company name) and signed by a duly authorised officer, who must state his or her representative capacity.
4. You cannot apply for any Reserved Shares if you or (with the exception of HKSCC Nominees) any person(s) for whose benefit you are applying are/is:
 - are an existing beneficial owner of Shares in the Company and/or any of its subsidiaries;
 - are a Director or chief executive of the Company and/or any of the Company's subsidiaries (other than a Director and/or his associates who are Qualifying China Vanke H Shareholders who may apply for Reserved Shares pursuant to the Preferential Offering);
 - are a close associate of any of the above persons; or
 - are a Non-Qualifying China Vanke H Shareholder.

Non-Qualifying China Vanke H Shareholders are:

- (a) China Vanke H Shareholders whose names appeared in the register of members of China Vanke on the Record Date and whose addresses as shown in such register are in any of the Specified Territories; and
- (b) China Vanke H Shareholders or Beneficial China Vanke H Shareholders on the Record Date who are otherwise known by China Vanke to be resident in any of the Specified Territories.

Notwithstanding any other provision in the Prospectus or this Application Form, the Company reserves the right to permit any China Vanke H Shareholder to take up his/her/its Assured Entitlement to the Reserved Shares if the Company, in its absolute discretion, is satisfied that the transaction in question is exempt from or not subject to the legislation or regulations giving rise to the restrictions described above.

5. The number of joint applicants may not exceed four.

B. Allocation of Reserved Shares

If you intend to apply for less than your Assured Entitlement or intend to apply for excess Reserved Shares, you are recommended to apply for a number in one of the numbers set out in the payment table of numbers and payments in this Application Form and make a payment of the corresponding amount. Otherwise you must calculate the correct amount of remittance payable on application for the number of Reserved Shares applied for by using the special formula set out in this Application Form. If a valid application is made for Reserved Shares, the Assured Entitlement portion under such application will be satisfied in full (subject to the terms and conditions set out in this Application Form and the Prospectus and assuming the conditions of the Preferential Offering are satisfied), but the excess portion under such application will only be satisfied to the extent that there are sufficient Available Reserved Shares. To the extent that excess applications for the Reserved Shares are:

- (a) less than the Available Reserved Shares, the Available Reserved Shares will first be allocated to satisfy such excess applications for the Reserved Shares in full and thereafter will be allocated, at the discretion of the Joint Representatives, to the International Offering;
- (b) equal to the Available Reserved Shares, the Available Reserved Shares will be allocated to satisfy such excess applications for the Reserved Shares in full; or
- (c) more than the Available Reserved Shares, the Available Reserved Shares will be allocated on an allocation basis, which is consistent with the allocation basis commonly used in the case of over-subscriptions in public offerings in Hong Kong, where a higher allocation percentage will be applied in respect of smaller applications of excess Reserved Shares.

If there are any H Shares remaining after satisfying the excess applications, such H Shares will be re-allocated, at the discretion of the Joint Representatives, to the International Offering. No preference will be given to any excess application made to top up odd lot holdings to whole lot holdings of H Shares. Nominee companies according to the H Share register of members of China Vanke are regarded as single China Vanke H Shareholder for the purpose of this application.

Save for the above, the Preferential Offering will not be subject to the clawback arrangement between the International Offering and the Hong Kong Public Offering. If no number is inserted in Box C, Box D or Box E in this Application Form, you will be deemed to have applied for such number of Reserved Shares shown in Box B. Any application not accompanied by the insufficient amount of application monies

will be treated as invalid in its entirety and no Reserved Shares will be allotted to such applicant (except when the number of H Shares applied is more than the Assured Entitlement and the amount of application money accompanied is not less than the amount payable shown in Box B, the Assured Entitlement will be accepted in full).

Qualifying China Vanke H Shareholders are entitled to apply on the basis on an Assured Entitlement of one Reserved Share for every integral multiple of 164 China Vanke H Shares held by each Qualifying China Vanke H Shareholder as at 4:30 p.m. on the Record Date. Any Qualifying China Vanke H Shareholders who hold less than 164 China Vanke H Shares on the Record Date will not have an Assured Entitlement to the Reserved Shares, but they will still be entitled to participate in the Preferential Offering by applying for excess Reserved Shares. **Qualifying China Vanke H Shareholders should note that Assured Entitlement to Reserved Shares may not represent a multiple of a full board lot of 100 H Shares. Further, the Reserved Shares allocated to the Qualifying China Vanke H Shareholders will be rounded down to the nearest whole number if required, and dealings in odd lots of H Shares may be at a price below their prevailing market price for full board lots.**

In addition to any application for Reserved Shares made on a BLUE Application Form, Qualifying China Vanke H Shareholders will be entitled to make one application for Hong Kong Offer Shares by applying through the CCASS EIPO service or by applying through the HK eIPO White Form service. Qualifying China Vanke H Shareholders will receive no preference as to entitlement or allocation in respect of applications for Hong Kong Offer Shares made through the CCASS EIPO service or through the HK eIPO White Form service under the Hong Kong Public Offering.

C. Supplemental information

If any supplement to the Prospectus is issued, applicant(s) who have already submitted an application for Reserved Shares may or may not (depending on the information contained in the supplement) be notified that they are required to confirm their applications. If applicant(s) for Reserved Shares have been so notified but have not confirmed their applications for Reserved Shares in accordance with the procedure to be notified, all unconfirmed applications for Reserved Shares will be deemed revoked. Subject to the above and below, an application for Reserved Shares once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

D. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee on behalf of each person for whom you act:

- undertake to execute all relevant documents and instruct and authorize the Company and/or the Joint Representatives (or their agents or nominees), as agents of the Company, to execute any documents for you and to do on your behalf all things necessary to register any Reserved Shares allocated to you in your name or in the name of HKSCC Nominees as required by the Articles of Association;
- represent, warrant and undertake that (i) you understand that the Reserved Shares have not been and will not be registered under the U.S. Securities Act; and (ii) you and any person for whose benefit you are applying for the Reserved Shares are outside the United States (within the meaning of Regulation S) or are a person described in paragraph (h)(3) of Rule 902 of Regulation S;
- confirm that you have read the terms and conditions and application procedures set out in the Prospectus and in this Application Form and agree to be bound by them;
- confirm that you have received and read the Prospectus and have only relied on the information and representations contained in the Prospectus in making your application and will not rely on any other information or representations except those in any supplement to the Prospectus;
- agree that none of the Company, the Joint Sponsors, Joint Representatives, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Underwriters, their respective directors, officers, employees, partners, agents, advisers and any other parties involved in the Global Offering (the "Relevant Persons") is or will be liable for any information and representations not in the Prospectus (and any supplement to it);
- agree that once this application has been accepted, you may not rescind it due to an innocent misrepresentation;
- (if the application is made for your own benefit) warrant that no other application has been or will be made for your benefit on a BLUE Application Form by you or by any one as your agent or by any other person;
- (if you are making the application as an agent for the benefit of another person) warrant that (i) no other application has been or will be made by you as agent for or for the benefit of that person or by that person or by any other person as agent for that person on a BLUE Application Form; and (ii) you have due authority to sign the BLUE Application Form on behalf of that other person as its agent;

Note:

For the avoidance of doubt, neither Hong Kong Securities Clearing Company Limited nor HKSCC Nominees Limited will give, or be subject to, any of the below representations, warranties or undertakings.

Preferential Offering – BLUE FORM

If you are a Qualifying China Vanke H Shareholder, please use this Application Form

- declare and represent that this is the only application made and the only application intended by you to be made to benefit you or the person for whose benefit you are applying under the Preferential Offering;
- warrant that the information you have provided is true and accurate;
- agree to disclose to the Company, H Share Registrar, the receiving bank, the Relevant Person, any information about you or, with the exception of HKSCC Nominees, the person(s) for whose benefit you have made the application which they require;
- warrant that, in making an application, you or any person(s) on whose behalf you may be acting is/are Qualifying China Vanke H Shareholder(s);
- represent, warrant and undertake that, in making this application, you and/or, with the exception of HKSCC Nominees, any person(s) for whose behalf you may be acting are not connected person(s) or person(s) who will become connected person(s) of the Company immediately upon completion of the Global Offering, the subscription for Reserved Shares by you and/or, with the exception of HKSCC Nominees, any person(s) on whose behalf you may be acting is not financed directly or indirectly by a connected person of the Company, and you and/or, with the exception of HKSCC Nominees, any person(s) on whose behalf you may be acting is not taking instructions from a connected person of the Company in making this subscription for the Reserved Shares;
- agree that your application will be governed by the laws of Hong Kong;
- undertake and agree to accept the Reserved Shares applied for, or any lesser number allocated to you under the application;
- authorize the Company to place your name(s) or the name of the HKSCC Nominees, on the Company's H Share register of members as the holder(s) of any Reserved Shares allocated to you and such other registers as required under the Articles of Association of the Company, and the Company and/or its agents to send any H Share certificate(s) and/or any refund cheque(s) to you or the first-named applicant for joint application by ordinary post at your own risk to the address stated on the application, unless you have fulfilled the criteria set out in "H. Dispatch/Collection of H Share Certificates and Refund Monies – Personal Collection" in the "How to Apply for Hong Kong Offer Shares and Reserved Shares" section in the Prospectus to collect the H Share certificate(s) and/or refund cheque(s) in person;
- confirm that you are aware of the restrictions on the Preferential Offering of the Reserved Shares described in the Prospectus and this Application Form;
- understand that the Company and the Joint Representatives will rely on your declarations and representations in deciding whether or not to allocate any of the Reserved Shares to you and that you may be prosecuted for making a false declaration;
- if the laws of any place outside Hong Kong are applicable to your application, you agree and warrant that you have complied with all such laws and neither the Company nor the Relevant Person, will breach any laws outside Hong Kong as a result of the acceptance of your offer to purchase any Reserved Shares, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus and this Application Form; and
- agree to comply with the Companies (Winding Up and Miscellaneous Provisions) Ordinance and Articles of Association.

The Company, the Joint Sponsors, the Joint Representatives, the Joint Global Coordinators, the Joint Bookrunners, the Underwriters, their respective directors and any other parties involved in the Global Offering, are entitled to rely on any warranty, representation or declaration made by you in this application. In the event of the application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given and assumed by and imposed on the applicants jointly and severally. You may be prosecuted if you make a false declaration.

You must complete this Application Form in English, unless otherwise stated, and you or (in case of joint applicants) each of the joint applicants must sign this Application Form in writing (and not by way of personal chop), otherwise the application is liable to be rejected.

E. Power of attorney

If your application is made by a person duly authorised under a power of attorney, the Company and the Joint Representatives, as the Company's agent, may accept your application at their discretion and subject to any conditions they think fit, including requiring evidence of the authority of your attorney.

F. Determination of Offer Price

The Offer Price is expected to be fixed by agreement between the Joint Representatives (for themselves and on behalf of the Underwriters) and the Company on the Price Determination Date. The Price Determination Date is expected to be on or around Thursday, September 22, 2022 and, in any event, not later than Wednesday, September 28, 2022. The Offer Price will be not more than HK\$52.7 per H Share and is expected to be not less than HK\$47.1 per H Share. Applicants for Reserved Shares are required to pay, on application, the Maximum Offer Price of HK\$52.7 for each Offer Share together with a brokerage of 1%, a SFC transaction levy of 0.0027%, a Stock Exchange trading fee of 0.005% and FRC transaction levy of 0.00015%, subject to refund if the Offer Price should be lower than HK\$52.7. If, for whatever reason, the Joint Representatives (for themselves and on behalf of the Underwriters) and the Company are not able to agree on the Offer Price on or before Wednesday, September 28, 2022, the Global Offering will not proceed and will lapse.

Allocation of Reserved Shares

Subject to the terms and conditions as set out herein and in the Prospectus, the Reserved Shares will be allocated after the application lists close.

The Offer Price is expected to be announced on Wednesday, September 28, 2022 and the level of applications in the Hong Kong Public Offering and the Preferential Offering, the level of indications of interest in the International Offering and the basis of allocations of the Reserved Shares are also expected to be announced on Wednesday, September 28, 2022 on the websites of the Company at www.onewo.com and the Stock Exchange at www.hkexnews.hk. Results of allocations of the Preferential Offering, and the Hong Kong identity card/passport/Hong Kong business registration/certificate of incorporation numbers of successful applicants (where appropriate) will be made available as described in the section headed "How to Apply for Hong Kong Offer Shares and Reserved Shares – E. Publication of Results" in the Prospectus on Wednesday, September 28, 2022.

If your application for Reserved Shares is successful (In whole or in part)

If you apply for 1,000,000 Reserved Shares or more, you may collect the H Share certificate(s) and/or refund cheque(s) from the H Share Registrar, Tricor Investor Services Limited at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Wednesday, September 28, 2022, or such other place or date as notified by the Company in the newspaper.

If you are an individual who is eligible for personal collection, you must not authorise any other person to collect for you. If you are a corporate applicant which is eligible for personal collection, your authorised representative must provide a letter of authorisation from your corporation stamped with your corporation's chop. Both individuals and authorised representatives must produce, at the time of collection, evidence of identity acceptable to the H Share Registrar.

If you do not collect your refund cheque(s) and/or H Share certificate(s) (where applicable) personally within the time specified for collection, it/they will be despatched promptly to the address specified in your Application Form by ordinary post at your own risk.

If you apply for less than 1,000,000 Reserved Shares, your refund cheque(s) and/or H Share certificate(s) (where applicable) will be sent to the address specified in your Application Form on or before Wednesday, September 28, 2022, by ordinary post and at your own risk.

The Company will not issue temporary documents of title. **H Share certificates will only become valid at 8:00 a.m. on Thursday, September 29, 2022 provided that the Global Offering has become unconditional in all respects and the right of termination as described in the section headed "Underwriting – Hong Kong Underwriting Arrangements – Hong Kong Public Offering – Grounds for termination" in the Prospectus has not been exercised. No receipt will be issued for application monies paid. In the event that the Offer Price is less than the price per Reserved Share paid by you, the surplus application money (including the brokerage fee, the SFC transaction levy, the Stock Exchange trading fee and the FRC transaction levy attributable to such surplus) will be refunded to you without interest. Investors who trade H Shares prior to the receipt of H Share certificates or prior to the H Share certificates becoming valid do so entirely at their own risk.**

Circumstances in which you will not be allocated Reserved Shares

You may not be allocated Reserved Shares for any of the following reasons:

1. If your application is revoked:

By completing and submitting an Application Form, you agree that your application or the application made by HKSCC Nominees on your behalf cannot be revoked on or before the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is Saturday, Sunday or public holiday in Hong Kong), unless (i) if a person responsible for the Prospectus under Section 40 of the Companies (Winding Up and Miscellaneous Provisions) Ordinance gives a public notice under that section which excludes or limits that person's responsibility for the Prospectus; or (ii) if any supplement to the Prospectus is issued, in which case applicants who have already submitted an application will be notified that they are required to confirm their applications. If applicants have been so notified but have not confirmed their applications in accordance with the procedure to be notified, all unconfirmed applications will be deemed revoked. If your application or the application made by HKSCC Nominees on your behalf has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the press of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot, respectively.

2. If the Company or its agents exercise their discretion to reject your application:

The Company, the Joint Representatives and their respective agents or nominees have full discretion to reject or accept any application, or to accept only part of any application, without giving any reasons.

3. If the allocation of Reserved Shares is void:

The allocation of Reserved Shares to you will be void if the Stock Exchange does not grant permission to list the H Shares either:

- within three weeks from the closing of the application lists; or
- within a longer period of up to six weeks if the Stock Exchange notifies the Company of that longer period within three weeks of the closing date of the application lists.

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If you are a Qualifying China Vanke H Shareholder, please use this Application Form

4. You will not receive any allocation if:

- you make multiple applications or suspected multiple applications for Reserved Shares;
 - this Application Form is not completed in accordance with the instructions as stated herein;
 - this Application Form has not been duly signed (only written signatures are acceptable) (or in the case of a joint application, not all applicants have signed);
 - in respect of applicants who are corporate entities, this Application Form has not been duly signed (only written signature is acceptable) by an authorised officer or affixed with a company chop;
 - the cheque/banker's cashier order/this Application Form is defective;
 - this Application Form for either Reserved Shares pursuant to the Assured Entitlement or excess Reserved Shares is not accompanied with a check/banker's cashier order or is accompanied by more than one check/banker's cashier order for the application for Assured Entitlement and excess application for Reserved Shares;
 - the account name on cheque/banker's cashier order is not pre-printed or certified by the issuing bank;
 - the banker's cashier order was not issued by a licenced bank in Hong Kong, or did not have the applicant's name certified on the back by a person authorised by the bank;
 - the cheque/banker's cashier order is not drawn on a Hong Kong dollar bank account in Hong Kong;
 - the name of the payee indicated on the cheque/banker's cashier order is not "BANK OF CHINA (HONG KONG) NOMINEES LIMITED – ONEWO PREFERENTIAL OFFER";
 - the cheque has not been crossed "Account payee only";
 - the cheque was post-dated;
 - the applicant's payment is not made correctly or if the applicant pays by cheque or banker's cashier order, the cheque or banker's cashier order is dishonoured on its first presentation;
 - the applicant's name/the first applicant's name on the joint application is not the same as the name pre-printed or certified/endorsed by the drawee bank on the cheque/banker's cashier order;
 - any alteration(s) to the application details on this Application Form has or have not been authorised by the signature(s) of the applicant(s);
 - this Application Form is completed by pencil;
 - the applicant does not fill in all the boxes in the option he/she/it chooses;
 - the applicant chooses more than one of the options in this Application Form;
 - the Company believe that by accepting the application, the Company would violate the applicable securities or other laws, rules or regulations of the jurisdiction where this Application Form is received or where the applicant's address is located;
 - the Company and the Joint Representatives, and their respective agents or nominees, exercise their discretion to reject or accept any application, or to accept only part of any application. No reasons have to be given for any rejection or acceptance; or
 - the application is for more than 11,671,400 Reserved Shares (except HKSCC Nominees Limited) under the Preferential Offering.
- (a) If you are applying for a number of Reserved Shares which is equal to your Assured Entitlement ("Option 1"):
- Your application will be rejected by the Company if the amount on your cheque/banker's cashier order does not match with and is less than the amount payable in Box B set out in this Application Form.
- (b) If you are applying for a number of Reserved Shares up to your Assured Entitlement and excess Reserved Shares ("Option 2"):
- Your application will be rejected if the amount on the cheque/banker's cashier order does not match and is less than the amount payable in relation to your Assured Entitlement applied for in this Application Form.
 - Your application for your Assured Entitlement (if any) will be accepted in full but your application for excess Reserved Shares will be rejected if the amount on the cheque/banker's cashier order does not match and is more than the amount payable in relation to your Assured Entitlement applied for but is less than the total amount payable in relation to both your Assured Entitlement applied for and the excess Reserved Shares applied for in this Application Form.
 - Your application will be accepted in full if the amount on the cheque/banker's cashier order does not match and is more than the total amount payable in relation to both your Assured Entitlement applied for and the excess Reserved Shares applied for in this Application Form.
- (c) If you are applying for a number of Reserved Shares which is less than your Assured Entitlement ("Option 3"):
- You are recommended to apply for Reserved Shares in one of the numbers set out in the payment table in this Application Form. When the number of Reserved Shares applied for is in one of the numbers set out in the payment table in this Application Form, your application will be rejected by the Company if the amount on your cheque/banker's cashier order does not match with and is less than the corresponding amount payable as set out in the payment table in this Application Form.
 - When the number of Reserved Shares applied for is not in one of the numbers set out in the payment table in this Application Form, your application will be rejected by the Company if the amount on your cheque/banker's cashier order does not match with and is less than the amount payable calculated by using the special formula set out in this Application Form.

(d) If you are applying for a number of excess Reserved Shares only ("Option 4"):

- You are recommended to apply for Reserved Shares in one of the numbers set out in the payment table in this Application Form. When the number of Reserved Shares applied for is in one of the numbers set out in the payment table in this Application Form, your application will be rejected by the Company if the amount on your cheque/banker's cashier order does not match with and is less than the corresponding amount payable as set out in the payment table in this Application Form.
- When the number of Reserved Shares applied for is not in one of the numbers set out in the payment table in this Application Form, your application will be rejected by the Company if the amount on your cheque/banker's cashier order does not match with and is less than the amount payable calculated by using the special formula set out in this Application Form.

Refund of your money

If you do not receive any Reserved Shares or if your application is accepted only in part, the Company will refund to you your application monies (including the related brokerage of 1%, SFC transaction levy of 0.0027%, Stock Exchange trading fee of 0.005% and FRC transaction levy of 0.00015%) without interest. If the Offer Price is less than the Maximum Offer Price, the Company will refund to you the surplus application monies (including the related brokerage of 1%, SFC transaction levy of 0.0027%, Stock Exchange trading fee of 0.005% and FRC transaction levy of 0.00015%) without interest. The refund procedures are stated in the section headed "How to Apply for Hong Kong Offer Shares and Reserved Shares – G. Refund of Application Monies" of the Prospectus.

Personal Data

Personal information collection statement

This Personal Information Collection Statement informs the applicant for, and holder of, Offer Shares, of the policies and practices of the Company and its H Share Registrar in relation to personal data and the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance").

1. Reasons for the collection of your personal data

It is necessary for applicants and registered holders of securities to supply correct personal data to the Company or its agents and the H Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the H Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected, or in delay or the inability of the Company or its H Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfers of the Offer Shares which you have successfully applied for and/or the despatch of H Share certificate(s) and/or refund cheque(s) to which you are entitled.

It is important that securities holders inform the Company and the H Share Registrar immediately of any inaccuracies in the personal data supplied.

2. Purposes

The personal data of the securities holders may be used, held, processed, and/or stored (by whatever means) for the following purposes:

- processing your application and refund cheque, where applicable, verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocation of the Offer Shares;
- compliance with applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the names of securities holders including, where applicable, HKSCC Nominees;
- maintaining or updating the register of securities holders of the Company;
- verifying securities holders' identities;
- establishing benefit entitlements of securities holders of the Company, such as dividends, rights issues and bonus issues, etc.;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and securities holders profiles;
- disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable the Company and the H Share Registrar to discharge their obligations to securities holders and/or regulators and/or any other purposes to which the securities holders may from time to time agree.

3. Transfer of personal data

Personal data held by the Company and its H Share Registrar relating to the securities holders will be kept confidential but the Company and its H Share Registrar may, to the extent necessary for achieving any of the above purposes, disclose, obtain or transfer (whether within or outside Hong Kong) the personal data to, from or with any of the following:

- the Company, Directors, Company's advisors or their appointed agents such as financial advisers, receiving bank and overseas principal share registrar;
- where applicants for securities request a deposit into CCASS, HKSCC or HKSCC Nominees, who will use the personal data for the purposes of operating CCASS;
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company or the H Share Registrar in connection with their respective business operation;

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- the Stock Exchange, the SFC and any other statutory regulatory or governmental bodies or otherwise as required by laws, rules or regulations; and
- any persons or institutions with which the securities holders have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers, etc.

4. Retention of personal data

The Company and its H Share Registrar will keep the personal data of the applicants and holders of securities for as long as necessary to fulfil the purposes for which the personal data were collected. Personal data which is no longer required will be destroyed or dealt with in accordance with the Ordinance.

5. Access to and correction of personal data

Securities holders have the right to ascertain whether the Company or the H Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. The Company and the H Share Registrar have the right to charge a reasonable fee for the processing of such requests.

All requests for access to data or correction of data should be addressed to us, at our registered address disclosed in the section headed “Corporate Information” of the Prospectus or as notified from time to time, for the attention of the company secretary, or our H Share Registrar for the attention of the privacy compliance officer.

By signing this Application Form, you agree to all of the above.

How to make your application

You may apply for Reserved Shares on a BLUE Application Form.

1. You may choose one of the four options on this Application Form in applying for Reserved Shares:

Option 1 – Apply for a number of Reserved Shares that is equal to your Assured Entitlement:

You need to complete and sign this Application Form and submit one cheque (or banker’s cashier order) for the exact amount of remittance printed in Box B on this Application Form.

Option 2 – Apply for a number of Reserved Shares up to your Assured Entitlement and excess Reserved Shares:

You should (i) write the number of Assured Entitlement applied for and the amount payable (as set out in the payment table on this Application Form or otherwise calculated in accordance with the special formula) in Box C; (ii) write the number of excess Reserved Shares applied for and the amount payable (as set out in the payment table on this Application Form or otherwise calculated in accordance with the special formula) in Box D; (iii) add the number of Reserved Shares applied for under Assured Entitlement and the excess Reserved Shares, together with the corresponding total amount payable (being the sum of the written in Box C and Box D) and write them in Box E; and (iv) submit the total application monies in one cheque (or banker’s cashier order).

If the number of Reserved Shares that you apply for under the Assured Entitlement is less than your Assured Entitlement, you are recommended to apply for a number which is one of the numbers set out in the payment table in this Application Form, otherwise you must calculate the correct amount of remittance payable on application for the number of Reserved Shares applied for by using the special formula set out in this Application Form. The number of excess Reserved Shares that you intend to apply for is recommended to be one of the numbers set out in the payment table in this Application Form. If the number of excess Reserved Shares applied for is not one of the numbers set out in the payment table in this Application Form, the excess application will be rejected if the amount on the cheque/banker’s cashier order does not match with and is less than the amount payable calculated by using the special formula set out in this Application Form. Your application for your Assured Entitlement (if any) will be accepted in full but your application for excess Reserved Shares will be rejected if the amount on the cheque/banker’s cashier order does not match and is more than the amount payable in relation to your Assured Entitlement applied for but is less than the total amount payable in relation to both your Assured Entitlement applied for and the excess Reserved Shares applied for in this Application Form.

Option 3 – Apply for a number of Reserved Shares that is less than your Assured Entitlement:

You should (i) write the number of Reserved Shares applied for and the amount payable (as set out in the payment table in this Application Form or otherwise calculated in accordance with the special formula) in Box C and Box E; and (ii) submit one cheque (or banker’s cashier order) for the same amount that you have written in Box E on this Application Form.

If your application is made for a number of Reserved Shares that is less than your Assured Entitlement as a Qualifying China Vanke H Shareholder, you are recommended to apply for a number which is one of the numbers set out in the payment table in this Application Form, otherwise you must calculate the correct amount of remittance payable on application for the number of Reserved Shares applied for by using the special formula set out in this Application Form.

If the number of Reserved Shares applied for is not one of the numbers set out in the payment table in this Application Form, the application will be rejected if the amount on the cheque/banker’s cashier order does not match with and is less than the amount payable calculated by using the special formula set out in this Application Form.

Option 4 – Apply for a number of excess Reserved Shares only:

You should (i) write the number of excess Reserved Shares applied for and the amount payable (as set out in the payment table in this Application Form or otherwise calculated in accordance with the special formula) in Box D and Box E; and (ii) submit one cheque (or banker’s cashier order) for the same amount that you have written in Box E on this Application Form.

The number of excess Reserved Shares that you intend to apply for should be one of the numbers set out in the payment table in this Application Form, otherwise you must calculate the correct amount of remittance payable on application for the number of excess Reserved Shares applied for by using the special formula set out in this Application Form. Your excess application will be rejected if the amount on the cheque/banker’s cashier order does not match with and is less than the amount payable.

2. The amount of the remittance payable on application will be equal to the number of Reserved Shares applied for multiplied by the Maximum Offer Price of HK\$52.7 per Reserved Share plus 1% brokerage, 0.005% Stock Exchange trading fee, 0.0027% SFC transaction levy and 0.00015% FRC transaction levy. For your easy reference, the payment table in this Application Form sets out the amount of remittance payable for applications in certain numbers of Reserved Shares. It should be noted that Assured Entitlements may represent H Shares not in whole multiples of a full board lot of 100 H Shares. There is no guarantee that your resultant aggregate holding of H Shares will form an integral multiple of 100 H Shares.
3. Complete this Application Form correctly in English and sign it. Only written signatures will be accepted.
4. Staple your cheque or cashier order to the form. You must pay for the Reserved Shares applied for by one cheque or by one banker’s cashier order.

If you pay by cheque, the cheque must:

- be in Hong Kong dollars;
- be drawn on your Hong Kong dollar bank account in Hong Kong;
- show your account name which must either be pre-printed on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must be the same name as the name on this form. If it is a joint application, the account name must be the same as the name of the first-named applicant;
- be made payable to “BANK OF CHINA (HONG KONG) NOMINEES LIMITED – ONEWO PREFERENTIAL OFFER”;
- be crossed “Account Payee Only”; and
- not be post-dated.

Your application for Reserved Shares may be rejected if your cheque:

- does not meet all these requirements; or
- is dishonoured on its first presentation.

If you pay by banker’s cashier order, the cashier order must:

- be in Hong Kong dollars;
- be issued by a licensed bank in Hong Kong, and have your name certified on the back of the order by a person authorised by the bank. The name on the back of the order and the name on this Application Form must be the same. If it is a joint application, the name on the back of the order must be the same as the name of the first-named applicant;
- be made payable to “BANK OF CHINA (HONG KONG) NOMINEES LIMITED – ONEWO PREFERENTIAL OFFER”;
- be crossed “Account Payee Only”; and
- not be post-dated.

Your application for Reserved Shares is liable to be rejected if your cheque or banker’s cashier order does not meet all these requirements.

5. Completed and signed Application Form, fold the form once and lodge the same together with the related cheque or banker’s cashier order at Tricor Investor Services Limited at 17/F, Far East Finance Centre, 16 Harcourt Road, Hong Kong.
6. This Application Form can be lodged at these times:
 - Monday, September 19, 2022 — 9:00 a.m. to 4:30 p.m.
 - Tuesday, September 20, 2022 — 9:00 a.m. to 4:30 p.m.
 - Wednesday, September 21, 2022 — 9:00 a.m. to 4:30 p.m.
 - Thursday, September 22, 2022 — 9:00 a.m. to 12:00 noon

7. The latest time for lodging your application is by 12:00 noon on Thursday, September 22, 2022. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to the weather conditions, as described in the section headed “How to Apply for Hong Kong Offer Shares and Reserved Shares – D. Effect of Bad Weather and/or Extreme Conditions on the Opening and Closing of the Application Lists” of the Prospectus.
8. The applications for the Reserved Shares will commence on Monday, September 19, 2022 through Thursday, September 22, 2022. The application monies (including the brokerage fees, SFC transaction levies, FRC transaction levies and Stock Exchange trading fees) will be held by the receiving bank and on behalf of the Company after the closing of the application lists and the refund monies, if any, will be returned to the applicants without interest on Wednesday, September 28, 2022. Investors should be aware that the dealings in the H Shares on the Stock Exchange are expected to commence on Thursday, September 29, 2022.
9. No receipt will be issued for sums paid on application.

Onewo Inc.

萬物雲空間科技服務股份有限公司

(於中華人民共和國註冊成立的股份有限公司)

全球發售

申請條件

除另有指明外，此等條款及條件所用詞彙與招股章程所賦予者具有相同涵義。

甲. 可提出申請的人士

- 閣下(申請人)及閣下為其利益而提出申請的任何人士必須為合資格萬科企業H股股東。
- 如閣下屬商號，則須以個別成員的名義而非以商號的名義作出申請。
- 如閣下屬法人團體，申請必須加蓋公司印章(附有公司名稱)並由獲正式授權的高級職員簽署，其須註明所屬代表身份。
- 閣下或(香港結算代理人除外)閣下為其利益而提出申請的任何人士如屬下列人士，不得申請認購任何預留股份：
 - 本公司及／或其任何附屬公司股份的現有實益擁有人；
 - 本公司及／或本公司任何附屬公司的董事或最高行政人員(身為可根據優先發售申請預留股份的合資格萬科企業H股股東的董事及／或其聯繫人除外)；
 - 上述任何人士的緊密聯繫人；或
 - 不合資格萬科企業H股股東。

不合資格萬科企業H股股東為：

- 於記錄日期名列萬科企業股東名冊且於該名冊內所示地址為位於任何特定地區的萬科企業H股股東；及
- 於記錄日期萬科企業另行得悉居住於任何特定地區的萬科企業H股股東或實益萬科企業H股股東。

儘管招股章程或本申請表格中有任何其他規定，倘本公司全權酌情信納有關交易獲豁免或毋須遵守導致上述限制的法例或規例，則本公司保留權利容許任何萬科企業H股股東承購其預留股份的保證配額。

- 聯名申請人不得超過四名。

乙. 分配預留股份

倘閣下有意申請少於閣下的保證配額或有意申請超額預留股份，建議閣下申請本申請表格應付款項一覽表內數目及款項所列的其中一個數目並支付相應款額。否則，閣下必須按本申請表格所載的特定公式計算申請預留股份數目的正確應付款項。倘對預留股份作出有效申請，有關申請項下的保證配額部分將獲全數接納(在本申請表格及招股章程所載條款及條件規限下，並假設優先發售的條件獲達成)，但有關申請項下的超額部分則僅在有足夠可供認購預留股份的情況下獲接納。倘預留股份的超額申請：

- 少於可供認購預留股份，則可供認購預留股份將首先分配以悉數滿足該等預留股份的超額申請，其後，則由聯席代表酌情分配至國際發售；
- 相等於可供認購預留股份，則可供認購預留股份將分配以悉數滿足該等預留股份的超額申請；或
- 多於可供認購預留股份，則可供認購預留股份將按分配基準分配，該基準與香港公開發售出現超額認購情況下普遍使用的分配基準一致，即申請超額預留股份數目較少的申請人可獲較高的分配比例。

倘滿足超額申請後仍有剩餘H股，該等H股將由聯席代表酌情重新分配至國際發售。為湊足H股所持碎股至一手完整持有量而作出的任何超額申請並無優先權。就此申請而言，萬科企業H股股東名冊中的代理人公司被視為單一萬科企業H股股東。

除上文所述者外，優先發售將不受國際發售及香港公開發售之間的回補安排所限。倘閣下並未於本申請表格丙欄、丁欄或戊欄填上任何數目，則閣下將被視作申請認購乙欄所示數目的預留股份。未隨附不足金額申請股款的任何申請將被視為完全無效且不會向有關申請人配發任

何預留股份(除非申請的H股數目多於保證配額且隨附的申請股款不低於乙欄所示應付款項，則保證配額將獲全數接納)。

合資格萬科企業H股股東有權按保證配額基準就彼等於記錄日期下午四時三十分每持有164股萬科企業H股的完整倍數申請一股預留股份。於記錄日期任何持有少於164股萬科企業H股的合資格萬科企業H股股東將不會享有預留股份的保證配額，但仍有權通過申請超額預留股份參與優先發售。合資格萬科企業H股股東須注意，預留股份的保證配額未必等於100股H股的完整買賣單位的倍數。此外，如需要，分配予合資格萬科企業H股股東的預留股份將下調至最接近的完整數目，而零碎H股的買賣價格或會低於完整買賣單位當時的市價。

除通過藍色申請表格申請預留股份外，合資格萬科企業H股股東亦可通過中央結算系統EIPO服務或通過網上白表服務申請的方式提出一份香港發售股份申請。合資格萬科企業H股股東不會就根據香港公開發售通過中央結算系統EIPO服務或通過網上白表服務申請香港發售股份而優先獲得任何配額或分配。

丙. 補充資料

倘就招股章程發出任何補充文件，則已就預留股份提交申請的申請人可能會或可能不會(視乎補充文件所載資料而定)獲通知彼等須確認其申請。如申請認購預留股份的申請人已獲通知但並未根據獲通知的程序確認彼等的預留股份申請，則所有未獲確認的預留股份申請將視作撤回。受上文及下文所規限，預留股份的認購申請一經提交即不得撤銷，而申請人將被視為已按經補充的招股章程提出申請。

丁. 填交本申請表格的效用

本申請表格一經填交，即表明閣下(及如屬聯名申請人，即閣下與聯名申請人共同及個別)代表閣下本身或作為閣下代其行事的每位人士的代理或代名人：

- 承諾簽立所有相關文件，並指示及授權本公司及／或作為本公司代理的聯席代表(或彼等的代理或代名人)為按照公司章程的規定將閣下獲分配的任何預留股份以閣下名義或以香港結算代理人名義登記而為閣下簽立任何文件及代表閣下進行一切必要事宜；
- 聲明、保證及承諾(i)閣下明白預留股份不曾亦不會根據美國《證券法》登記；及(ii)閣下及閣下為其利益申請預留股份的人士均身處美國境外(定義見S規例)或屬S規例第902條第(h)(3)段所述的人士；
- 確認閣下已細閱招股章程及本申請表格所載的條款及條件以及申請程序，並同意受其約束；
- 確認閣下已接獲及細閱招股章程，且於申請時僅依賴招股章程所載資料及陳述，除招股章程任何補充文件外，不會依賴任何其他資料或陳述；
- 同意本公司、聯席保薦人、聯席代表、聯席全球協調人、聯席賬簿管理人、聯席牽頭經辦人、承銷商、彼等各自的董事、高級職員、僱員、合夥人、代理、顧問及參與全球發售的任何其他人士(「相關人士」)現時及日後均須對並非載於招股章程(及其任何補充文件)的任何資料及陳述負責；
- 同意本申請一經接納，即不得因無意的失實陳述而撤銷；
- (倘為閣下本身的利益提出申請)保證閣下或作為閣下代理的任何人士或任何其他人士並無亦不會為閣下的利益以藍色申請表格而提出其他申請；
- (倘閣下作為代理為其他人士利益提出申請)保證(i)閣下(作為該人士的代理或為該人士利益)或該人士或任何其他作為該人士代理的人士並無亦不會以藍色申請表格提出其他申請；及(ii)閣下已獲正式授權作為該其他人士的代理代其簽署藍色申請表格；

附註：

為免生疑問，香港中央結算有限公司或香港中央結算(代理人)有限公司不會發出下列任何聲明、擔保或承諾，亦不會受下列任何聲明、保證或承諾所限。

優先發售 – 藍表
如閣下為合資格萬科企業H股股東，請使用本申請表格申請

- 聲明及表示此乃閣下根據優先發售為本身或為其利益提出申請的人士而提出及擬提出的唯一申請；
- 保證閣下提供的資料真實及準確；
- 同意向本公司、H股證券登記處、收款銀行、相關人士披露彼等所要求有關閣下或(香港結算代理人除外)閣下為其利益提出申請的人士的任何資料；
- 保證在提出申請時，閣下或閣下可能代其行事的任何人士為合資格萬科企業H股股東；
- 聲明、保證及承諾，在提出本申請時，閣下及/或(香港結算代理人除外)閣下可能代其行事的任何人士並非關連人士，亦非緊隨全球發售完成後將成為本公司關連人士的人士，而閣下及/或(香港結算代理人除外)閣下可能代其行事的任何人士認購預留股份並非直接或間接由本公司的關連人士提供資金，且閣下及/或(香港結算代理人除外)閣下可能代其行事的任何人士並非根據本公司關連人士的指示作出預留股份的是次認購；
- 同意閣下的申請受香港法例規管；
- 承諾並同意接納所申請的預留股份，或根據申請向閣下分配的任何較少數目股份；
- 授權本公司將閣下的姓名/名稱或香港結算代理人的名稱列入本公司H股股東名冊，作為閣下獲分配的任何預留股份的持有人，及列入本公司章程規定的有關其他名冊並授權本公司及/或其代理以普通郵遞方式按申請所示地址向閣下或聯名申請中排名首位申請人發送任何H股股票及/或任何退款支票，郵誤風險由閣下自行承擔，除非閣下已符合招股章程「如何申請香港發售股份及預留股份」一節「H.寄發/領取H股股票及退回股款 – 親身領取」所載的條件親身領取H股股票及/或退款支票；
- 確認閣下知悉招股章程及本申請表格所述有關預留股份的優先發售限制；
- 明白本公司及聯席代表將依據閣下的聲明及陳述而決定是否向閣下配發任何預留股份，及倘閣下作出虛假聲明，則可能會被檢控；
- 倘香港境外任何地方的法例適用於閣下的申請，則閣下同意並保證，閣下已遵守所有該等法例，而本公司或相關人士概不會因接納閣下購買任何預留股份的要約，或因閣下在招股章程及本申請表格所載條款及條件項下的權利及責任所引致的任何行動而違反香港境外任何法例；及
- 同意遵守《公司(清盤及雜項條文)條例》及公司章程。

本公司、聯席保薦人、聯席代表、聯席全球協調人、聯席賬簿管理人、承銷商、彼等各自的董事及參與全球發售的任何其他各方均有權依賴閣下於本申請作出的任何保證、陳述或聲明。倘聯名申請人提出申請，則由聯名申請人提出、作出或承擔或須履行的所有保證、陳述、聲明及責任，均視為由各申請人共同及個別地提出、作出及承擔及須履行。閣下如作出虛假聲明，可能會被檢控。

除另有註明外，閣下必須以英文填妥本申請表格，而閣下或(倘為聯名申請人)各聯名申請人必須親筆簽署本申請表格(不得以個人印章代替)，否則申請將不獲受理。

戊. 授權書

倘閣下的申請由根據授權書獲正式授權的人士提出，本公司及聯席代表(作為本公司代理)可酌情按彼等認為合適的任何條件(包括出示閣下代表的授權證明文件)接納閣下的申請。

己. 釐定發售價

發售價預期將由聯席代表(為其本身及代表承銷商)與本公司於定價日協議釐定。定價日預期為2022年9月22日(星期四)或前後，惟無論如何不遲於2022年9月28日(星期三)。發售價將不超過每股H股52.7港元且預計將不低於每股H股47.1港元。預留股份的申請人須於申請時就每股發售股份支付最高發售價52.7港元，另加1%經紀佣金、0.0027%證監會交易徵費、0.005%聯交所交易費及0.00015%財匯局交易徵費，倘發售價低於52.7港元，則多繳股款可予退還。倘基於任何原因，聯席代表(為其本身及代表承銷商)與本公司無法於2022年9月28日(星期三)或之前就發售價達成協議，則全球發售不會進行且將告失效。

預留股份的分配

在本申請表格及招股章程所載條款及條件規限下，預留股份將於截止辦理申請登記後分配。

預期發售價將於2022年9月28日(星期三)公佈，而香港公開發售及優先發售的申請水平、國際發售的踴躍程度及預留股份的分配基準預期亦將於2022年9月28日(星期三)在本公司網站www.onewo.com及聯交所網站www.hkexnews.hk公佈。優先發售的分配結果以及成功申請人的香港身份證/護照/香港商業登記/公司註冊證書號碼(倘適用)，將於2022年9月28日(星期三)按招股章程「如何申請香港發售股份及預留股份 – E.公佈結果」一節所述公佈。

倘閣下成功申請認購預留股份(全部或部分)

倘閣下申請認購1,000,000股或以上預留股份，閣下可於2022年9月28日(星期三)上午九時正至下午一時正親身前往H股證券登記處卓佳證券登記有限公司(地址為香港夏慤道16號遠東金融中心17樓)或於本公司於報章公佈的其他地點或日期領取H股股票及/或退款支票。

倘閣下屬可親自領取的個人申請人，則不得授權任何其他人士代表閣下領取。倘閣下屬可親自領取的公司申請人，則須委派授權代表攜同加蓋公司印章的公司授權書領取。個人和授權代表於領取時均須出示獲H股證券登記處接納的身份證明文件。

倘閣下未於指定領取時間內親自領取退款支票及/或H股股票(倘適用)，則該等退款支票及/或H股股票將立即以普通郵遞方式寄往閣下申請表格所示地址，郵誤風險概由閣下自行承擔。

倘閣下申請少於1,000,000股預留股份，則閣下的退款支票及/或H股股票(倘適用)將於2022年9月28日(星期三)或之前以普通郵遞方式寄往閣下申請表格所示地址，郵誤風險概由閣下自行承擔。

本公司不會發出臨時所有權文件。只有在全球發售已在所有方面成為無條件以及招股章程「承銷 – 香港承銷安排 – 香港公開發售 – 終止理由」一節所述終止權利未有行使的情況下，H股股票方會於2022年9月29日(星期四)上午八時正成為有效證書。本公司將不會就已繳付的申請股款發出收據。倘發售價低於閣下支付的每股預留股份價格，多繳的申請股款(包括多繳款項應佔的經紀佣金、證監會交易徵費、聯交所交易費及財匯局交易徵費)將不計利息退還予閣下。投資者如在獲發H股股票前或H股股票成為有效證書前買賣H股，須自行承擔一切風險。

閣下不獲分配預留股份的情況

閣下可能因下列任何原因而不獲分配預留股份：

1. 倘閣下的申請遭撤回：

一經填寫及遞交申請表格提交申請，即表示閣下同意不得於開始辦理申請登記時間後第五日(就此而言，不包括任何屬星期六、星期日或香港公眾假期的日子)或之前撤回閣下的申請或香港結算代理人代表閣下提出的申請，除非(i)倘根據《公司(清盤及雜項條文)條例》第40條對招股章程負責的人士根據該條發出公告，免除或限制該人士對招股章程所負的責任；或(ii)倘就招股章程發出任何補充文件，在此情況下，已遞交申請的申請人將會獲通知須確認申請。倘申請人接獲通知但未根據所獲通知的程序確認申請，所有未確認的申請一概視作撤回。閣下的申請或香港結算代理人代表閣下提交的申請一經接納，即不可撤回。就此而言，在報章公佈分配結果，等同確定接納未被拒絕的申請，且倘有關分配基準受若干條件規限或規定以抽籤形式進行分配，申請獲接納與否須分別視乎有關條件能否達成或抽籤結果而定。

2. 倘本公司或其代理行使酌情權拒絕閣下的申請：

本公司、聯席代表及彼等各自的代理或代名人可全權酌情拒絕或接納任何申請，或僅接納任何部分的申請，而毋須提供任何原因。

3. 倘預留股份的分配無效：

倘聯交所並無在下列期間內批准H股上市，則分配予閣下的預留股份將告無效：

- 截止辦理申請登記日期起計三個星期內；或
- 倘聯交所截止辦理申請登記日期後三個星期內知會本公司延長有關期間，則最多在截止辦理申請登記日期後六個星期的較長時間內。

優先發售 – 藍表
如 閣下為合資格萬科企業H股股東，請使用本申請表格申請

4. 在下列情況下，閣下將不獲任何分配：

- 閣下作出預留股份的重複申請或疑屬重複申請；
 - 本申請表格並無按照本申請表格所載指示填寫；
 - 本申請表格未經正式簽署（僅親筆簽署方會獲受理）（或如屬聯名申請，則未經全體申請人簽署將不獲受理）；
 - 如申請人屬企業機構而本申請表格未經獲授權的高級職員正式簽署（僅親筆簽署方會獲受理）或加蓋公司印章；
 - 支票／銀行本票／本申請表格有誤；
 - 有關保證配額的預留股份或超額預留股份的本申請表格並無附上支票／銀行本票或就申請保證配額及超額申請預留股份附上超過一張支票／銀行本票；
 - 支票／銀行本票並無預印賬戶名稱或賬戶名稱未經開具銀行證明；
 - 銀行本票並未由香港持牌銀行發出或並無獲有關銀行授權的人士在銀行本票背面簽署核實申請人姓名／名稱；
 - 支票／銀行本票並非自香港的港元銀行賬戶開出；
 - 支票／銀行本票的抬頭人名稱並非「中國銀行（香港）代理人有限公司－萬物雲優先發售」；
 - 支票並無劃線註明「只准入抬頭人賬戶」；
 - 支票為期票；
 - 申請人未正確付款或申請人以支票或銀行本票付款，但支票或銀行本票於首次過戶時不獲兌現；
 - 申請人姓名／名稱／聯名申請的排名首位申請人姓名／名稱並非預印姓名／名稱或付款銀行於支票／銀行本票核實／證明的姓名／名稱；
 - 本申請表格所提供申請資料的任何更改未獲申請人簽署授權；
 - 本申請表格以鉛筆填寫；
 - 申請人並無填寫所選選項的全部空欄；
 - 申請人於本申請表格中選擇超過一個選項；
 - 本公司認為如接納申請，會違反收取本申請表格或申請人地址所在司法管轄區的適用證券或其他法律、規則或法規；
 - 本公司及聯席代表及其各自的代理或代名人行使酌情權，決定拒絕或接納任何申請，或僅接納任何部分申請。拒絕或接納申請毋須給予任何理由；或
 - 申請超過優先發售項下11,671,400股預留股份（香港中央結算（代理人）有限公司除外）。
- (a) 倘 閣下申請數目相等於 閣下保證配額的預留股份（「選項1」）：
- 倘 閣下的支票／銀行本票上的金額與本申請表格乙欄所載應付款項不符且低於該應付款項，本公司會拒絕受理 閣下的認購申請。
- (b) 倘 閣下申請數目不超過 閣下保證配額的預留股份並申請超額預留股份（「選項2」）：
- 倘支票／銀行本票上的金額與本申請表格所申請的保證配額的應付款項不符且低於該應付款項，閣下的認購申請會遭拒絕受理。
 - 倘支票／銀行本票上的金額與本申請表格所申請的保證配額的應付款項不符且高於該應付款項但低於就所申請保證配額及所申請超額預留股份應付款項總額，閣下就保證配額（如有）的申請會全數獲接納，但 閣下的超額預留股份申請會遭拒絕受理。
 - 倘支票／銀行本票上的金額與本申請表格所申請保證配額及所申請超額預留股份應付款項總額不符且高於該應付款項，閣下的申請將全數獲接納。
- (c) 倘 閣下申請數目少於 閣下保證配額的預留股份（「選項3」）：
- 建議 閣下申請本申請表格應付款項一覽表所列其中一個數目的預留股份。倘所申請預留股份數目為本申請表格應付款項一覽表所列其中一個數目，但 閣下的支票／銀行本票上的金額與本申請表格應付款項一覽表所載相應的應付款項不符且低於該應付款項，本公司會拒絕受理 閣下的認購申請。
 - 倘所申請預留股份數目並非本申請表格應付款項一覽表所列其中一個數目，且 閣下的支票／銀行本票上的金額與按本申請表格所載特定公式計算的應付款項不符且低於該應付款項，本公司會拒絕受理 閣下的認購申請。

(d) 倘 閣下僅申請超額預留股份（「選項4」）：

- 建議 閣下申請本申請表格應付款項一覽表所列其中一個數目的預留股份。倘所申請預留股份數目為本申請表格應付款項一覽表所列其中一個數目，但 閣下的支票／銀行本票上的金額與本申請表格應付款項一覽表所載相應的應付款項不符且低於該應付款項，本公司會拒絕受理 閣下的認購申請。
- 倘所申請預留股份數目並非本申請表格應付款項一覽表所列其中一個數目，且 閣下的支票／銀行本票上的金額與按本申請表格所載特定公式計算的應付款項不符且低於該應付款項，本公司會拒絕受理 閣下的認購申請。

退回款項

若 閣下未獲分配任何預留股份或申請僅部分獲接納，本公司將不計利息退回 閣下的申請股款（包括相關的1%經紀佣金、0.0027%證監會交易徵費、0.005%聯交所交易費及0.00015%財匯局交易徵費）。如發售價低於最高發售價，本公司將不計利息退回多收申請股款（包括相關的1%經紀佣金、0.0027%證監會交易徵費、0.005%聯交所交易費及0.00015%財匯局交易徵費）。有關退款程序載於招股章程「如何申請香港發售股份及預留股份－G.退還申請股款」一節。

個人資料

個人資料收集聲明

此項個人資料收集聲明是向發售股份的申請人和持有人說明有關本公司及其H股證券登記處有關個人資料和香港法例第486章《個人資料（私隱）條例》（「《條例》」）方面的政策和慣例。

1. 收集 閣下個人資料的原因

證券申請人及登記持有人以本身名義申請證券或轉讓或受讓證券時或尋求H股證券登記處的服務時，必須向本公司或其代理人及H股證券登記處提供準確個人資料。

未能提供所要求的資料可能導致 閣下申請證券被拒或延遲，或本公司或其H股證券登記處無法落實轉讓或提供其他服務。此舉也可能妨礙或延遲登記或轉讓 閣下成功申請的發售股份及／或寄發 閣下應得的H股股票及／或退款支票。

證券持有人所提供的個人資料如有任何錯誤，須立即通知本公司及H股證券登記處。

2. 目的

證券持有人的個人資料可被採用及以任何方式持有、處理及／或保存，以作下列用途：

- 處理 閣下的申請及退款支票（倘適用）、核實是否符合本申請表格及招股章程載列的條款和申請程序以及公佈發售股份的分配結果；
- 遵守香港及其他地區的適用法律及法規；
- 以證券持有人（包括香港結算代理人（倘適用））的名義登記新發行證券或轉讓或受讓證券；
- 存置或更新本公司證券持有人的名冊；
- 核實證券持有人的身份；
- 確定本公司證券持有人的受益權利，例如股息、供股和紅股等；
- 分發本公司及其附屬公司的通訊；
- 編製統計數據和證券持有人資料；
- 披露有關資料以便就權益索償；及
- 與上述有關的任何其他附帶或相關目的及／或使本公司及H股證券登記處能履行對證券持有人及／或監管機構承擔的責任及／或證券持有人不時同意的任何其他目的。

3. 轉交個人資料

本公司及其H股證券登記處所持有關證券持有人的個人資料將會保密，但本公司及其H股證券登記處可以在為達到上述任何目的之必要情況下，向下列任何人士披露、獲取或轉交（無論在香港境內或境外）有關個人資料：

- 本公司、董事、本公司的顧問或其委任的代理人，例如財務顧問、收款銀行和主要海外股份過戶登記處；
- （如證券申請人要求將證券存於中央結算系統）香港結算或香港結算代理人，彼等將會就中央結算系統的運作使用有關個人資料；
- 向本公司或H股證券登記處提供與其各自業務營運有關的行政、電訊、電腦、付款或其他服務的任何代理人、承包商或第三方服務供應商；

優先發售 – 藍表
如閣下為合資格萬科企業H股股東，請使用本申請表格申請

- 聯交所、證監會及任何其他法定監管機關或政府部門或遵照其他法律、規則或法規規定的其他機構；及
- 證券持有人與其進行或擬進行交易的任何人士或機構，例如彼等的銀行、律師、會計師或股票經紀等。

4. 保留個人資料

本公司及其H股證券登記處將按收集個人資料所需的用途保留證券申請人及持有人的個人資料。無需保留的個人資料將會根據《條例》銷毀或處理。

5. 查閱和更正個人資料

證券持有人有權確定本公司或H股證券登記處是否持有其個人資料，並有權索取該資料的副本並更正任何不準確資料。本公司和H股證券登記處有權就處理任何查閱資料的要求收取合理費用。

所有查閱資料或更正資料的要求應按招股章程「公司資料」一節所披露或不時通知的本公司註冊地址送交公司秘書，或向本公司的H股證券登記處的個人資料私隱事務主任提出。

閣下簽署本申請表格，即表示同意上述各項。

申請手續

閣下亦可使用藍色申請表格申請預留股份。

1. 閣下以本申請表格申請預留股份有以下四種選擇：

選項1 – 申請數目相等於閣下保證配額的預留股份：

閣下須填妥及簽署本申請表格，並提交一張支票（或銀行本票）支付本申請表格乙欄列明的準確付款金額。

選項2 – 申請數目不超過閣下保證配額的預留股份並申請超額預留股份：

閣下須(i)將申請保證配額的數目及應付款項（按本申請表格應付款項一覽表所載或根據特定公式計算）填於丙欄；(ii)將申請超額預留股份的數目及應付款項（按本申請表格應付款項一覽表所載或根據特定公式計算）填於丁欄；(iii)將根據保證配額申請的預留股份數目和超額預留股份數目相加，連同相應的應付款項總額（閣下於丙欄和丁欄所填的金額之總和）填於戊欄；及(iv)提交一張支票（或銀行本票）支付申請股款總額。倘閣下根據保證配額申請的預留股份數目少於保證配額，則建議閣下所申請數目為本申請表格應付款項一覽表所列數目之一，否則閣下須按本申請表格所載特定公式自行計算所申請預留股份數目的正確應付款項。建議閣下擬申請的超額預留股份數目須為本申請表格應付款項一覽表所列數目之一。倘申請的超額預留股份數目並非本申請表格應付款項一覽表所列數目之一，而支票／銀行本票上的金額與按本申請表格所載特定公式計算的應付款項不符且低於該應付款項，則超額申請將不獲受理。倘支票／銀行本票上的金額與本申請表格所申請的保證配額的應付款項不符且高於該應付款項但低於就所申請保證配額及所申請超額預留股份應付款項總額，閣下就保證配額（如有）的申請會全數獲接納，但閣下的超額預留股份申請會遭拒絕受理。

選項3 – 申請數目少於閣下保證配額的預留股份：

閣下須(i)將申請的預留股份數目及應付款項（按本申請表格應付款項一覽表所載或根據特定公式計算）填入丙欄及戊欄；及(ii)提交一張支票（或銀行本票）支付閣下於本申請表格戊欄所填相同款項。

倘閣下申請的預留股份數目少於閣下作為合資格萬科企業H股股東獲得的保證配額，則建議閣下所申請數目為本申請表格應付款項一覽表所列數目之一，否則閣下須按本申請表格所載特定公式自行計算所申請預留股份數目的正確應付款項。

如申請的預留股份數目並非本申請表格應付款項一覽表所列的其中一個數目，而支票／銀行本票上的金額與按本申請表格所載的特定公式計算的應付款項不符且低於該應付款項，則申請將不獲受理。

選項4 – 僅申請超額預留股份：

閣下須(i)將申請的超額預留股份數目和應付款項（按本申請表格應付款項一覽表所載或根據特定公式計算）填入丁欄及戊欄；及(ii)提交一張支票（或銀行本票）支付閣下於本申請表格戊欄所填相同款項。

閣下擬申請的超額預留股份數目須為本申請表格應付款項一覽表所列數目之一，否則閣下須按本申請表格所載特定公式自行計算所申請超額預留股份數目的正確應付款項。倘支票／銀行本票上的金額與應付款項不符且低於該應付款項，則閣下的超額申請將不獲受理。

2. 申請時應繳款項相等於所申請的預留股份數目乘以最高發售價每股預留股份52.7港元另加1%經紀佣金、0.005%聯交所交易費、0.0027%證監會交易徵費及0.00015%財匯局交易徵費。為方便閣下參考，本申請表格應付款項一覽表列出申請若干數目預留股份時的應繳款項。謹請閣下注意，保證配額可能並非100股H股的完整買賣單位的完整倍數。不能保證閣下最終的H股總持有量將為100股H股的完整倍數。
3. 請以英文正確填妥並簽署本申請表格。僅接納親筆簽名。
4. 支票或銀行本票須緊釘於表格。閣下須以一張支票或一張銀行本票支付預留股份的申請股款。

如以支票繳付款項，該支票須：

- 為港元；
- 從閣下在香港的港元銀行賬戶開出；
- 顯示閣下的賬戶名稱，而該賬戶名稱須預印於支票，或由有關銀行授權人在該支票背面簽署證明戶名。該賬戶名稱須與閣下於本表格所填寫的姓名／名稱相同。如屬聯名申請，則賬戶名稱須與排名首位申請人的姓名／名稱相同；
- 註明抬頭人為「中國銀行（香港）代理有限公司 – 萬物雲優先發售」；
- 劃線註明「只准入抬頭人賬戶」；及
- 不得為期票。

下列情況將導致預留股份的申請可能不獲受理：

- 支票不符合所有上述規定；或
- 支票首次過戶時不獲兌現。

如以銀行本票繳付款項，該本票須：

- 為港元；
- 由香港持牌銀行開出，並由有關銀行授權的人士在本票背面簽署證明閣下姓名／名稱。本票背面所顯示姓名／名稱須與本申請表格所填寫的姓名／名稱相同。如屬聯名申請，則本票背面所顯示姓名／名稱須與排名首位申請人的姓名／名稱相同；
- 註明抬頭人為「中國銀行（香港）代理有限公司 – 萬物雲優先發售」；
- 劃線註明「只准入抬頭人賬戶」；及
- 不得為期票。

如閣下的支票或銀行本票不符合上述所有規定，則閣下的預留股份申請可能不獲受理。

5. 填妥及簽署本申請表格，對摺一次，然後連同相關支票或銀行本票交回卓佳證券登記有限公司（地址為香港夏慤道16號遠東金融中心17樓）。
6. 閣下可於下列時間遞交本申請表格：

2022年9月19日（星期一） – 上午九時正至下午四時三十分
2022年9月20日（星期二） – 上午九時正至下午四時三十分
2022年9月21日（星期三） – 上午九時正至下午四時三十分
2022年9月22日（星期四） – 上午九時正至中午十二時正

7. 截止遞交申請的時間為2022年9月22日（星期四）中午十二時正。本公司將於當日上午十一時四十五分至中午十二時正期間登記認購申請，惟須視乎當日的天氣情況（詳見招股章程「如何申請香港發售股份及預留股份 – D. 惡劣天氣及／或極端情況對開始及截止辦理申請登記的影響」一節）。
8. 預留股份申請將會自2022年9月19日（星期一）起至2022年9月22日（星期四）止。申請股款（包括經紀佣金、證監會交易徵費、財匯局交易徵費及聯交所交易費）將由收款銀行於截止辦理申請登記後代表本公司持有，而退款金額（如有）將於2022年9月28日（星期三）不計利息退還予申請人。投資者務請注意，預期H股將於2022年9月29日（星期四）於聯交所開始買賣。
9. 本公司將不會就申請時繳付的款項發出收據。